



THE  
MARBLE GROUP  
BEAUTIFUL KITCHEN SURFACES





## FROM THE FOUNDERS

Like all of life's best ideas, The Marble Group was born during a conversation in a bar over a few too many drinks.

The year was 2006 and we were enjoying a holiday in the sun. On one evening, we began a conversation about our careers and futures.

Michael: *"I was twenty-two and a successful stonemason, I confessed that I had been wanting to begin a business venture in fabricating and installing kitchen worktops, but had no experience or knowledge of starting and running a business."*

Theo: *"Just twenty-three myself, I already had good experience in business and saw an opportunity for us to collaborate. I simply said to Michael 'I will get you the customers, you make the worktops!'"*

*"We devised a business plan over the remainder of our holiday, and set to work once we returned to England. We found the perfect premises we could use rent free, in my parent's garage."*

The letters TMG have a double meaning, not standing just for The Marble Group, but also for Theo, Michael and George (Theo's father and company secretary) as they were the founders. All three are still very much involved in the day to day running of the business, and their passion for great craftsmanship and customer service runs through the entire business.

The Marble Group was officially registered as a business in May 2007 and began its journey as a company.

We hope you do become part of The Marble Group family by purchasing one of our worktops, so that you experience the passion, quality and craftsmanship that we pride ourselves on.

Theo and Michael

**For a free  
quotation  
please call  
0208 216 2051**



## The Two Stonemasons

*Consider the story of two stonemasons. You walk up to the first stonemason and ask, "Do you like your job?" He looks up at you and replies, "I've been building this wall for as long as I can remember. The work is monotonous. I work in the scorching hot sun all day. The stones are heavy and lifting them day after day can be backbreaking. I'm not even sure if this project will be completed in my lifetime. But it's a job. It pays the bills."*

*You thank him for his time and walk on. About thirty feet away, you walk up to a second stonemason. You ask him the same question, "Do you like your job?" He looks up and replies, "I love my job"*

*"I've been working on this wall for as long as I can remember, the work is sometimes monotonous. I work in the scorching hot sun all day. The stones are heavy and lifting them day after day can be backbreaking. I'm not even sure if this project will be completed in my lifetime. But I'm building a cathedral."*

*WHAT these two stonemasons are doing is exactly the same; the difference is, one has a sense of purpose. He feels like he belongs. He comes to work to be a part of something bigger than the job he's doing.*

*Simply having a sense of WHY changes his entire view of his job. It makes him more productive and certainly more loyal. Whereas the first stonemason would probably take another job for more pay, the inspired stonemason works longer hours and would probably turn down an easier, higher-paying job to stay and be a part of the higher cause.*

*The second stonemason does not see himself as any more or less important than the guy making the stained glass windows or even the architect. They are all working together to build the cathedral. It is this bond that creates camaraderie. And that camaraderie and trust is what brings success. People working together for a common cause.*









We've supplied and  
fitted more than  
**40,000**  
worktops

We've supplied more than  
**4 million metres** of stone

**Marble**  
is porous  
so best suited to  
bathrooms,  
floors and  
fireplace  
surrounds

Worktops

We are not a franchise, our workers are all fully employed



We've installed in every  
**London Borough  
and County**  
in the South East



available in **12mm, 20mm and 30mm** thickness



All our  
worktops  
are cut  
right here  
in the UK

**Granite**  
is the hardest  
natural product  
on earth

**Quartz**  
non-porous,  
durable and  
long-lasting







*"The worktop we were after was very hard to find, however you were so helpful and willing to go that extra mile we managed to get exactly what we were after. The customer service from sales, templating and fitting was brilliant, I couldn't fault you at all."*

Chloe Barter  
Stevenage, Hertfordshire

*"Thank you The Marble Store for the outstanding service we received throughout our kitchen remodel from slab selection to final installation."*

Mr & Mrs Gowlett - Potters Bar, Herts



# INTRODUCTION TO THE MARBLE GROUP

Theo and Michael opened The Marble Group's doors in 2007 with a passion for great craftsmanship. The Marble Group are one of the UK's premier fabricators of stone worktops, with over eighteen years of experience in both the stone and sales industries.

Just like the story of the two stonemasons we view your kitchen as a cathedral. We know we're often only a small part of the process, however a kitchen is not complete until the worktops are in, only then will your kitchen become the finished product. We know that quality and customer service are incredibly important to our customers, and are therefore important to us.

When you place an order with us, you are assigned a personal representative who will guide you through the process, and assist you with other services such as interior design, or selecting a kitchen fitter, should you need it.

The Marble Group are constantly reviewing their processes to give the best possible customer experience. We aim to be one of the largest fabricators in the UK, and can only achieve this with your help.



Visit  
**[www.marble.co.uk](http://www.marble.co.uk)**  
for our full range of  
products





*"The best finished quartz/granite worktops in London."*

Liesy Schwarz, Schmidt Kitchens, Barnet



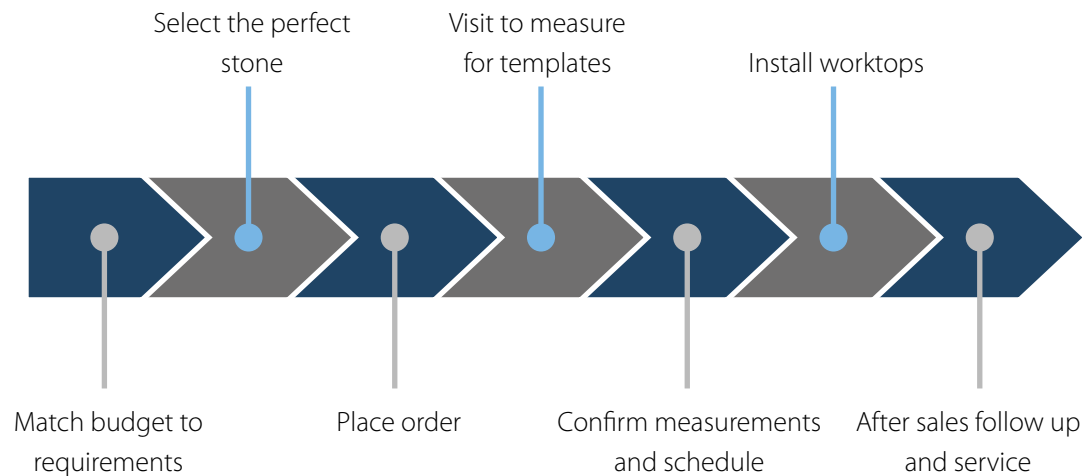
# HOW WE WORK

Quality control and customer service excellence are the cornerstones of our approach and, with us, the customer always comes first. Our thorough approach means you're always informed of the current stage of your project, and what you're delivered is exactly what you need, and is completely within budget.

The Marble Group prides itself on a set of core values that centre on providing the most esteemed level of customer service. We invest in the nurturing and development of all our employees, which is reflected in the passion and dedication displayed by every member of our team to ensure you have the best experience possible.


We are committed to a journey of growth, innovation and improvement, which is reflected in our consistently high standard of work. Whilst mistakes may occur, we view them as learning opportunities and make it our top priority to rectify them as quickly as possible, ensuring the customer is left absolutely satisfied.

In addition to this, we place a ten year guarantee on our workmanship. Selecting The Marble Group as your service provider is an enduring investment that you will not regret.



**We guarantee  
you won't find  
such high quality  
workmanship for  
the same price**





*Installation of our worktops has now been completed to our full satisfaction. The guys worked exceptionally hard and did a fantastic job. The finish was flawless and I look forward to contacting you when we start work to the bathrooms.*

Mr and Mrs Sutherland - St Johns Wood, NW8



# WORKTOP INNOVATION

As well as quality craftsmanship and experienced masonry skills, our highly knowledgeable team scour the world for some of the rarest and most exquisite colour variations of natural stone.

We keep up to date with the latest developments in stonework, and the tools available to create the perfect piece for your home.

Using the latest data imaging and drawing techniques, our trained artisans can meet the most complex of requirements, large and small. This is enabled by our sustained investment in the latest technology machinery that allows us to adapt to the emergence of new and evolved materials.

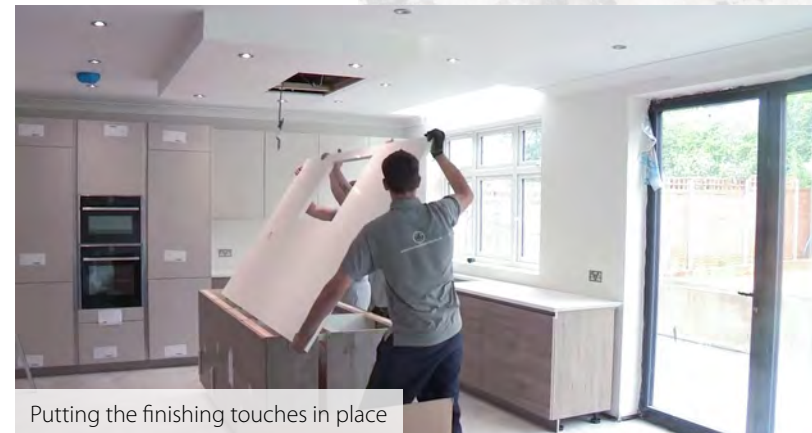
Our fully employed installers receive regular learning and development support and are empowered to help customer's requirements.



Templating your worktops



Fabricating your worktops



Putting the finishing touches in place





U.K.

BELGIUM

GERMANY

SPAIN

ITALY

GREECE

PORTUGAL

CYPRUS

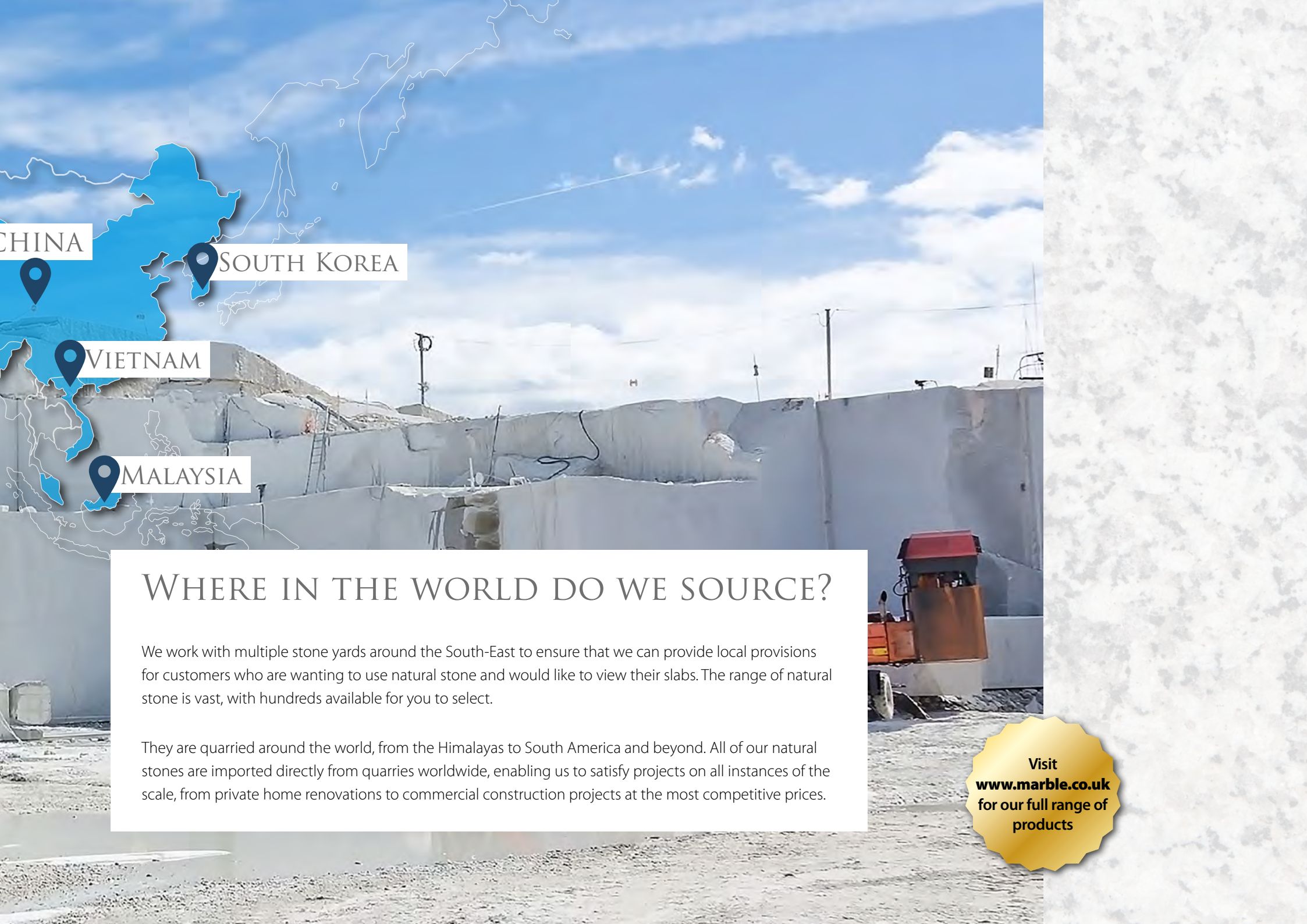
THE AMERICAS

INDIA

ZIMBABWE

SOUTH AFRICA





CHINA

SOUTH KOREA

VIETNAM

MALAYSIA


## WHERE IN THE WORLD DO WE SOURCE?

We work with multiple stone yards around the South-East to ensure that we can provide local provisions for customers who are wanting to use natural stone and would like to view their slabs. The range of natural stone is vast, with hundreds available for you to select.

They are quarried around the world, from the Himalayas to South America and beyond. All of our natural stones are imported directly from quarries worldwide, enabling us to satisfy projects on all instances of the scale, from private home renovations to commercial construction projects at the most competitive prices.

Visit  
**[www.marble.co.uk](http://www.marble.co.uk)**  
for our full range of  
products





*A big thank you for the beautiful granite worktops your men installed. It truly is a beautiful sight! I would recommend your company to anyone contemplating installing granite worktops.*

J O Sullivan, Enfield

*"We wanted to write to express our delight at the glorious job you've done fitting our kitchen worktops. They really are the cherry on the cake. Not only were your products top quality, your entire team were polite and courteous and we will certainly be recommending you."*

Sandra Chatsworth  
Epping, Essex

# TECHNOLOGY & MATERIALS

At The Marble Group, we work exclusively with the industry's finest brands to compliment our quality of workmanship. With our range of natural stones, our suppliers select only the highest grade and purest materials.

Our products are:

- naturally deep with colour and radiance
- impeccably durable
- heat resistant
- scratch proof
- stain proof

We supply around twenty different quartz brands, mostly those engineered in continental Europe and who use the patented Breton technology which ensures a superior product. Our top-rated and most popular brands include Silestone, ArtsCut, Unistone and Caesarstone.

 **SILESTONE**

  
ARTSCUT

 **unistone**

 **caesarstone**

Due to our investment in innovative technology and machinery, we are able to work intricately and effectively with ceramic-based products.

 **DEKTON**

  
NEOLITH

  
Lapitec®  
Prestigious Solid Surface

 **Ariastone**

**Gold Standard  
Approved with our  
suppliers**







## IN PARTNERSHIP WITH KITCHEN SHOWROOMS & STUDIOS

At The Marble Group, we are extremely proud of the relationships we have with our Kitchen Showrooms and installers. We work with some of the most prestigious and experienced studios in London and the South East, some of whom are third generation businesses.

We offer a complimentary display service, with free fabrication and installation of worktops & splash backs for kitchen showrooms. For longer term relationships we will happily update displays and contribute to the design of new installations.

Our in house estimators provide a fast turnaround on quotes, in order to ensure that your customer service is not impacted, in as little as three hours. We offer trade discounts to our Kitchen partners, helping you to remain competitive in the market.

We also provide training for your members of staff, at your preferred venue. We cover useful information on worktop product ranges and styles, as well as what specifications are available.

When we visit your customer, you can be assured of the highest standard of customer service, whether that's helping them to design their beautiful new worktops or installing them, we take the utmost professional care.

Terms and conditions apply



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# WORKING WITH MAIN CONTRACTORS

We've worked on some amazing commercial projects over the last several years, including Harrod's, Selfridges and the Dorchester Hotel to name a few. We've enjoyed partnering with some of the largest contractors to install our beautiful granite and marble services for hotels, retailers, clubs & restaurants as well as residential and office construction.

We liaise with architects and interior designers to help bring the architectural vision to life, and our innovative processes and flexibility in meeting the needs of the client have led us to be a dependable resource for many of our commercial clients.

Our certification under the government-backed CHAS scheme is a recognition of our continued commitment to both complying with proper legislation and ensuring the safety of our staff and of our working premises. The Construction Skills Certification Scheme (CSCS) is currently the nations most recognised qualification and one that we insist all of our installation staff obtain.

All of our site supervisors undergo specific and continued Health and Safety training to ensure that they fully understand and meet the necessary standards at all times. We emphasise courtesy and consideration, leading to a professional delivery upon which we can build a long-term business relationship with the client.

We also implement the Considerate Construction Scheme training to ensure we minimise all possible risks or impacts. Our project managers are also able to provide in-depth risk assessments and method statements for all types of commercial projects.



Office space



Hotel lobby



Retail space







# OUR VALUES



**Growth**



**Over-Delivery**



**Positivity**



**Integrity**



**Community**



**High Performance**



Our team



Out and about



Employees celebrate





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